



GoPresent-Account Consultant

Job Description:

We have an exceptional opportunity for an Account Consultant position eventually leading to a Vice President of Sales role for the right candidate. This is a true career opportunity with strong income and upward advancement. We also provide a strong flow of qualified leads to help jump start sales, a large existing database of pre-qualified leads to save time, and we cover all expenses. You will be part of a ground floor founding team in a fast growing tech-based company with a very large upside opportunity. We have a modern, well-equipped headquarters but also need key talent within most U.S. cities that have the flexibility to work out of a home office if wished with twice per year headquarters sales planning meetings.

Company Description:

GoPresent is the easiest, fastest web presentation tool in existence. Our solutions require no downloads or plug ins and provide instant web conference connections from anywhere in the world. GoPresent is compatible with your laptop, iPad or SmartPhone and allows companies to instantly connect with customers with 100% reliability. For more information visit our website at www.gopresent.com.

Qualifications:

- 1+ years of successful sales experience (cold calling, lead generation, inside sales)
- Experience selling Web-based, on demand software, SaaS “Software as a Service” sales a plus!
- Web presentation/ web conferencing tools experience
- Business to business sales experience preferred
- Knowledge of MS Office applications, including word and excel
- Bachelors degree
- Familiarity with web based applications, products, and services
- Strong communication skills – written and verbal
- Thrives in a fast-paced, competitive sales environment

Compensation: - Benefits, vacation, medical, etc.

Our compensation plan is structured so you can define your own career path. If you continue to meet and exceed expectations, we will promote you to the next level.

Atlanta, GA Position: Base + Commission

Virtual Field Position: At first we provide a lucrative 100% commission plan with all business expenses covered as an Account Consultant and if revenue goals are met within 3-6 months this leads to a Key Consultant position with a \$28K base plus bonus/commission and benefits with a target compensation of \$80K. There are 4 additional levels each with an increasing base, benefits, and mentoring of others with a

target total compensation of \$120K but uncapped ceiling for outstanding performers.

Location:

Atlanta, GA (Midtown-Near Buckhead)

We have a modern, well-equipped headquarters in Atlanta but also need key talent within most U.S. cities that have the flexibility to work out of a home office if wished with twice per year headquarters sales planning meetings.

To Apply:

- Send resume and salary history in confidence to hr@ceovertures.com

www.ceovertures.com